

**MINUTES**  
**Eastern Connecticut Health and Medical Cooperative**  
**Board Meeting – March 24, 2022**  
**2:30 PM-Zoom Meeting**

**Members Present:** Julie Pendleton, Holly McCalla, Mike Belden, Kate Ericson, Deb Martin, Peter Nero, Ian Neviasser

**Others present:** Joanne Lund, Thomas Kowalchik, Lynn Iannuzzi-DiBene

*Meeting called to order at 2:34 PM*

**Standing Agenda Items:** Discussion and Possible Action

**1. Approve minutes of February 24, 2022:**

*Motion to approve February 24, 2022 meeting minutes by Peter Nero , seconded by Mike Belden.  
Approved: 7-0*

**2. Financial Status Report**

- a. February net position decreased ~\$200k due to excess of claims over revenues.
- b. \$9k in prior month credits posted to unallocated net position; ~\$50k in credits will be applied during March.
- c. Claims up \$2m / 27% YOY; compared to FY 19-20 (pre-COVID), claims are down \$1.8m / 16%.

**3. Marketing – new members:**

- a. **New member status:** Region 13 has gone to the state partnership plan; Salem's renewal was very high, they also will be going to the state plan.
- b. **Lyme/Old Lyme Town Employees:** Currently in state plan, interested in coming into ECHMC. Very small group that will not have any data for us to vet.  
**Motion:** *ECMHC to not accept Lyme/Old Lyme town employees at this time. Julie Pendleton, Seconded, Deb Martin Approved 6-0-1*
- c. **Challenge:** How do we attract groups that have healthy groups?
- d. Brochure reviewed and edits/revision suggested. They will be ready for print for CASBO vendor day. Holly, Ian, Julie will be at the event. We will purchase ECHMC marketed items and posters. Lynn will figure out the logistics of sharing the table with USI.
- e. Region 4 and 17 will be willing to talk in the new year.

**4. Update from Vendors/Anthem Update**

- a. **USI – Wellness days.** Benefit changes/membership changes need to be for June 1<sup>st</sup>. State mandates will be sent out shortly. Some state mandates ECHMC wants to take. Being self-insured we do not have to implement any of the state mandates. Lynn will share prior to next meeting in preparation for full explanation in April meeting. Anthem does send out alerts to members to remind of all important physicals, scans, etc.

**Old Business:**

- a. **Discussion of annual renewal rates**  
Experience has been relatively flat.

Rate leveling: at what point will we revisit that conversation.

## **New Business**

- a. **ECHMC strategic goals**
  - i. Membership
  - ii. Rates (leveling)
  - iii. Plan programs—where do we want to be with our plans?
  - iv. Promoting healthy membership
- b. **Agenda setting and format for ~~April 28, 2022 meeting~~ (NEW DATE) —April 29, 2022—12:30pm @ LEARN Lunch Provided**
  - i. **Next Meeting in person**
  - ii. **USI Report Out: State mandates will be presented**

*Motion to adjourn meeting by Julie P., seconded by Deb Martin, all in favor. Meeting adjourned at 3:56 PM*  
Next Meeting – April 29, 2022 at 12:30 PM.  
Zoom information will be provided in a calendar invite.

Respectfully Submitted,  
Kate Ericson

